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Business request

Gleb Piatikow <gleb.piatikow@gmail.com>**Mon, May 12, 2008 at 23:13**

To: Sales <sales@vespaxporter.com>

Bcc: Rafał Wesółowski POU <rafal.wesolowski@kamieniwnetrze.pl>

Dear Le,

It's been a while since I contacted you with the idea for doing business and now we're finally after all necessary procedures here in Poland and almost ready to make an order.

We would like to check if people will be interested in buying a vintage scooter. To do so, I want to use some pictures of sample scooters from your website in a private Internet auction - to see how many people will ask me a question about it. Can I have your permission to do that?

I would also like to ask few more things about the scooters:

As far as I know, those types weren't able to mix petrol and oil automatically, so you had to do it manually before fueling them. Or maybe you made some kind of modification which does that?

Does 6 months warranty also cover the shipment cost if we will need any spare parts?

Do you also provide vintage helmets?

The shipment cost of 400 USD is charged per 1 scooter, or per order? How much will it cost to ship two scooters to Warsaw? What's the discount if the container amount is ordered and how many scooters will fit into a container?

Is there a need to register a scooter in Vietnam? I ask about this, because it's important for registering a vehicle in Poland. If it weren't registered in your country I will have to prepare different documents for registration. Does scooters come with their registration books?

We would like to start with the order of two items with accessories. If that will succeed we will order at least three items in the next order and more again in the next one. Our aim is to create a scooter showroom in some time. We strongly believe this idea is a good and profitable one, because there's no company in Poland having similar offer at the moment.

So can you offer us trade prices for an order of 2 scooters with accessories?

I believe we can decide which models we would like to order before the end of this week. We will be sending money via direct bank transfer, so I will need your company address details, your bank details (name and address), the account number (preferably in IBAN format if you use it) and SWIFT (BIC) code.

Looking forward to hearing from you soon.

Best Regards,

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"Niemożliwe nie istnieje."
