



Gleb Piatikow <gleb.piatikow@gmail.com>

Business request

Gleb Piatikow <gleb.piatikow@gmail.com>

Wed, Mar 19, 2008 at 23:24

To: Sales <sales@vespaxporter.com>

Bcc: Rafał Wesółowski POU <rafal.wesolowski@kamieniwnetrze.pl>

Dear Le,

Many thanks for your fast reply.

In fact we have many in common, cause I also love the vintage design, and I believe old vehicles have that "something" which new ones are missing - soul. At the moment I'm rebuilding the 1974 Opel and can't wait the day I would finally drive it.

I'm proceeding with the paperwork necessary to launch a company, so I should be contacting you with the order soon. Unfortunately Poland is still very bureaucratic country, so it takes a few weeks to start.

In the meantime, please tell me few more things I need to know:

1. Is it possible to ship scooters to Cracow (Krakow), not Warsaw? I'm located there and it would be much easier to collect them locally. You can see the exact location of the city on GoogleMaps:

<http://maps.google.com/maps?f=q&hl=pl&geocode=&q=cracow,+poland&ie=UTF8&ll=50.999929,20.214844&spn=22.562549,59.765625&z=4>

2. If I understood correctly, you can offer us trade prices with the order of 3 Vespas, and then it will be 1600 USD per unit with free shipping and accessories? That makes the price of 4800 USD including delivery? If so, it would be just perfect for a start.

3. Do you have all Vespas listed on the website available in stock? If so, we will choose three models and I would ask you for their availability and prices in the next e-mail.

4. Could you send me a sample of all documents included with the scooter? I would like to double check with the departments of Transport and Customs to avoid any future problems.

5. Concerning the payment, could you specify how exactly the process look like? I can see on your website that 50% deposit is required to commence the order. Could we get the pro-forma invoice (by e-mail) before sending it?

I think that's all for this moment. I'll be in contact with you if anything else comes up - I just like to have every single detail sorted when planning business.

PS:

The photo gallery on you website is just amazing. I love to see all those beauties parked beside each other in the sunlight...

Waiting for your reply.

Best Regards,

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Gleb Piatikow

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